

For Details, Contact:

Eric Figura
Director, Sales & Marketing
630-986-0800
Fax: 630-986-0926
Eric@bcdsoftware.com

950 N. York Rd.
Hinsdale, IL
60521 2950



News Release

FOR IMMEDIATE RELEASE

BCD's WebSmart Receives ServerProven[®] Certification from IBM

Chicago, IL, January 20, 2004: Today, **Business Computer Design International, Inc. (BCD)**, announced that IBM has certified ProGen WebSmart as an IBM ServerProven[®] solution. WebSmart is the first of BCD's web and iSeries software products to receive this certification.

The ServerProven program assures new IBM customers that complete business solutions including third party hardware, middleware and software products, have been validated, optimized and documented to run reliably on IBM servers. IBM further certifies that ServerProven solutions have been successfully implemented and used by at least one customer. BCD's client, Formica Corporation, verified WebSmart's operability with IBM. Formica runs a significant part of their corporate business with WebSmart generated applications. According to Eric Figura, BCD's Director of Marketing and Sales, "BCD has over 500 clients including Starbucks, CompUSA, Universal Music, Goodyear, SouthTrust Bank, Hickory Farms, and Kawasaki, that have successfully deployed WebSmart developed applications in their own diverse environments."

In addition to certifying the viability of these solutions, IBM's ServerProven program provides a financial incentive to customers who choose these products. Customers who qualify may save up to \$5,000 when WebSmart is purchased in conjunction with an IBM eServer computer. The details of this rebate are available at www.ibm.com/servers/solutions/finder.

more

To date over 10,000 organizations have installed over 28,000 copies of BCD software products and have benefited with increased programmer and end-user productivity. BCD has received 19 industry awards in recognition of its achievements in excellence for iSeries, and Web software development tools, business intelligence tools and customer satisfaction. WebSmart's ServerProven certification gives iSeries and AS/400 users added comfort that it continues to evolve as a premier iSeries Web development and deployment solution. "BCD's technology products are widely adopted by large organizations, and even more so by small and medium sized businesses. We've consistently proven that WebSmart is technology that both RPG and non-RPG programmers can easily learn and use to develop and deploy new web / browser-based applications or extend existing applications and serve up from the iSeries and other platforms. Unlike options from some other vendors, no additional staff or hardware is required to successfully launch an iSeries – Web initiative," says Figura.

WebSmart's IDE automatically generates ILE-CGI and/or JAVA code, whichever the organization prefers. With it developers can serve up iSeries data (inquiries, maintenance, order entry...) from any iSeries – AS/400, as well as, Linux, UNIX, or NT computers. It includes numerous templates and drag and drop tools. Users can utilize WebSmart's HTML editor or directly integrate with other popular editors including Microsoft's FrontPage™ and, Macromedia's DreamWeaver™. The Java Servlet Edition produces Java Servlets that are compatible with Apache Tomcat, WebSphere, BEA WebLogic, or any other Java web server. WebSmart screens and logic quickly become familiar to RPG programmers and facilitate the development of sophisticated dynamic browser web applications for iSeries and AS/400 computers and databases.

Figura adds that ServerProven certification is in the works for Catapult, BCD's Award Winning automated iSeries report and document management solution; and Nexus, BCD's iSeries-hosted web portal solution designed to provide fast, secure and organized access to enterprise information through web browsers. These three products WebSmart, Nexus and Catapult form BCD's iSeries – Web Deployment Bundle that BCD currently offers at 50% off the individual prices. Figura adds, "BCD definitely makes extending your iSeries-AS/400 applications to the web easy, complete and affordable."

BCD offers a fully functional version of WebSmart on a free trial basis. To download WebSmart visit <http://www.bcdsoftware.com>. For an evaluation copy on CD call BCD at (630) 986-0800, or email BCD at sales@bcdsoftware.com.

###